



## J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 03(2020)

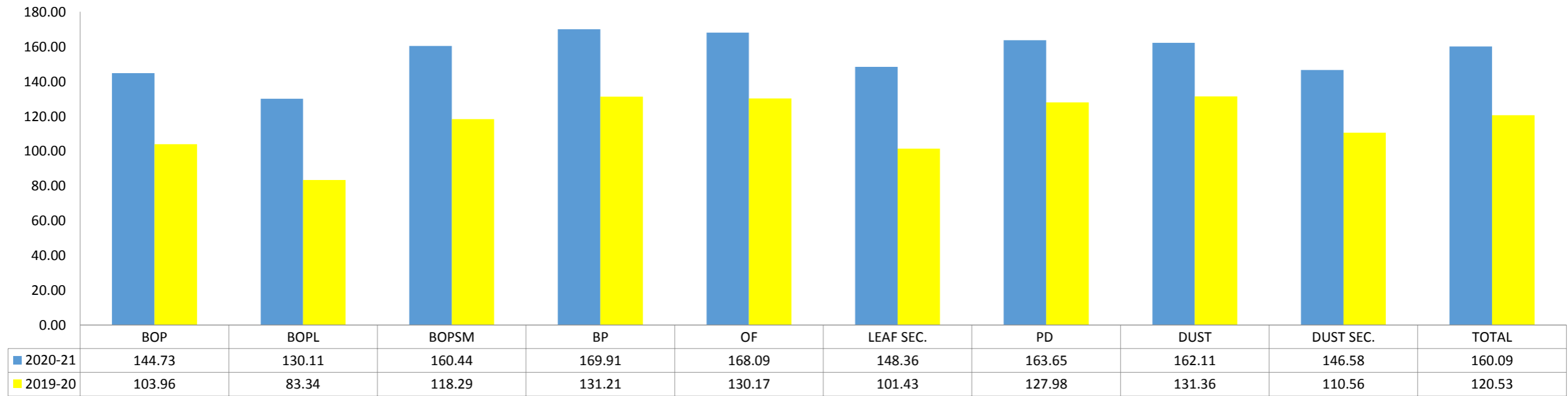
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed strong demand.</li> <li>* Good and best sorts barely steady following quality.</li> <li>* Medium and plainer categories firm to occasionally dearer.</li> </ul>	<ul style="list-style-type: none"> <li>* Strong demand.</li> <li>* Good and best categories irregular following quality.</li> <li>* Medium and plainer categories steady around last.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Local buyers and Regional packeteers mainstay of the market.</li> <li>* HUL and TCPL operated</li> <li>* Western India operated on the liquoring sorts.</li> </ul>	<ul style="list-style-type: none"> <li>* Western India operated on the liquoring sorts.</li> <li>* Local buyers and packeteers lent good support.</li> <li>* HUL operated.</li> <li>* TCPL selective</li> </ul>

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 03		
	Sale 03	Sale 02	+/-	Sale 03	Sale 02	+/-	2020/21	2019/20	2018/19
LEAF	160.53	164.16	-3.63	120.23	125.44	-5.21	204.94	138.73	142.17
DUST	156.69	159.99	-3.30	122.59	124.36	-1.77	198.93	133.04	140.51
<b>TOTAL</b>	<b>160.09</b>	<b>163.66</b>	<b>-3.57</b>	<b>120.53</b>	<b>125.32</b>	<b>-4.79</b>	<b>204.22</b>	<b>138.06</b>	<b>141.98</b>

STAC AUCTION AVERAGES									
SALE		48	49	50	51	52	01	02	03
LEAF	2020/21	158.91	158.42	161.69	164.79	167.75	167.75	164.16	160.53
	2019/20	137.24	140.31	136.72	135.83	134.21	134.21	125.44	120.23
DUST	2020/21	150.45	153.28	152.35	161.92	166.28	166.28	159.99	156.69
	2019/20	133.50	133.53	133.33	133.36	128.81	128.81	124.36	122.59
TOTAL	2020/21	157.96	157.86	160.64	164.48	167.59	167.59	163.66	160.09
	2019/20	136.83	139.57	136.34	135.56	133.67	133.67	125.32	120.53

STAC Grade Wise Averages up to Sale - 03



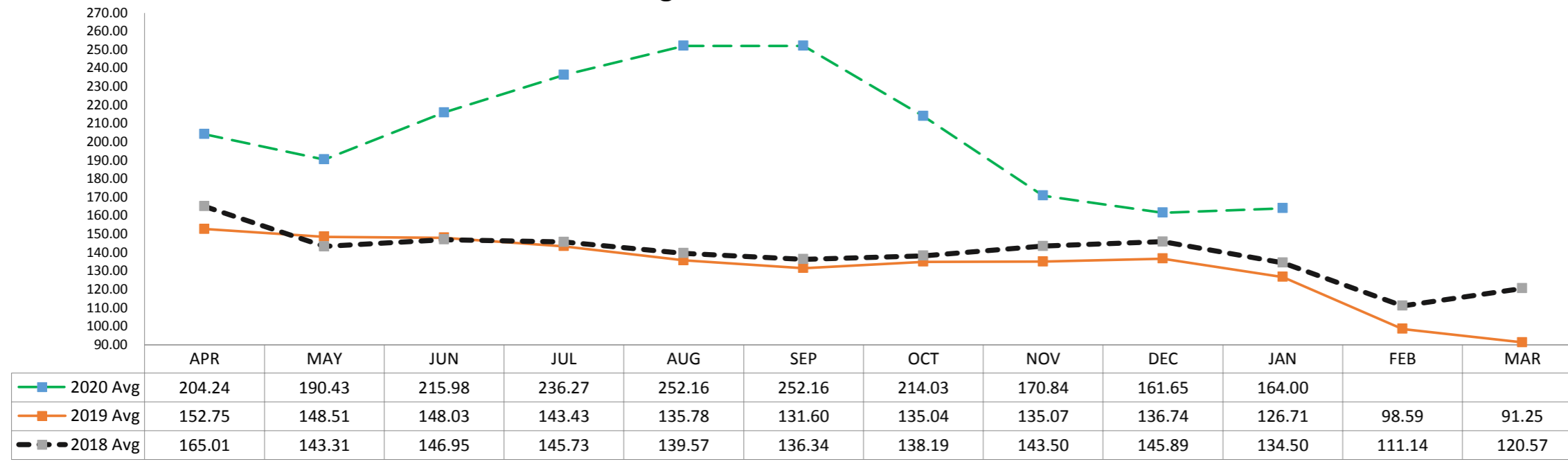
OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 03			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	2601133.0	2375962.2	163.39	9%	2897000.0	2612436.2	166.46	10%	91024774.0	72952967.4	206.98	20%
<b>FANNINGS</b>	643006.2	569647.0	168.09	11%	771041.8	683422.8	170.14	11%	28476389.7	21609277.8	209.73	24%
<b>LEAF SEC.</b>	945269.6	911647.6	148.36	4%	778244.6	741624.8	150.56	5%	13382735.8	11396213.4	182.74	15%
<b>LEAF TOTAL</b>	<b>4189408.8</b>	<b>3857256.8</b>	<b>160.53</b>	<b>8%</b>	<b>4446286.4</b>	<b>4037483.8</b>	<b>164.16</b>	<b>9%</b>	<b>132883899.5</b>	<b>105958458.60</b>	<b>204.94</b>	<b>20%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	340859.2	308190.7	163.08	10%	389171.6	361507.8	167.08	7%	14365376.5	11395950.2	203.68	21%
<b>DUST SEC.</b>	217373.5	194675.7	146.58	10%	208124.5	186637.7	146.26	10%	3723583.8	2961290.7	180.63	20%
<b>DUST TOTAL</b>	<b>558232.7</b>	<b>502866.4</b>	<b>156.69</b>	<b>10%</b>	<b>597296.1</b>	<b>548145.5</b>	<b>159.99</b>	<b>8%</b>	<b>18088960.30</b>	<b>14357240.90</b>	<b>198.93</b>	<b>21%</b>
<b>TOTAL</b>	<b>4747641.5</b>	<b>4360123.2</b>	<b>160.09</b>	<b>8%</b>	<b>5043582.5</b>	<b>4585629.3</b>	<b>163.66</b>	<b>9%</b>	<b>150972859.8</b>	<b>120315699.50</b>	<b>204.22</b>	<b>20%</b>

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 03			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4189408.8	3857256.8	160.53	8%	4446286.4	4037483.8	164.16	9%	132883899.5	105958458.6	204.94	20%
2019-20	4251139.8	3097109.6	120.23	27%	4475489.6	3249672.6	125.44	27%	146802470.8	110809720.2	138.73	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	558232.7	502866.4	156.69	10%	597296.1	548145.5	159.99	8%	18088960.3	14357240.9	198.93	21%
2019-20	538745.2	439662.7	122.59	18%	507910.0	409080.0	124.36	19%	19863399.1	14712473.0	133.04	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4747641.5	4360123.2	160.09	8%	5043582.5	4585629.3	163.66	9%	150972859.8	120315699.5	204.22	20%
2019-20	4789885.0	3536772.3	120.53	26%	4983399.6	3658752.6	125.32	27%	166665869.9	125522193.2	138.06	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 03			2020/21		UP TO Sale 03		
	Sale 03	Sale 02	2020/21	2019/20	2018/19	Sale 03	Sale 02	2020/21	2019/20	2018/19
BELOW 100	0.0	0.0	0.1	20.1	4.2	0.0	0.6	0.3	14.2	2.7
BETWEEN 100.00-119.99	0.7	0.7	3.7	23.9	29.4	2.7	1.9	2.1	23.4	19.3
BETWEEN 120.00-139.99	24.2	20.7	9.8	13.0	20.9	20.6	15.5	8.9	22.8	32.5
BETWEEN 140.00-159.99	40.0	36.8	10.1	10.6	13.7	37.9	38.8	12.9	15.5	20.0
BETWEEN 160.00-179.99	13.7	18.6	11.2	12.1	14.6	22.9	23.5	13.1	12.2	13.5
BETWEEN 180.00-199.99	7.4	8.5	8.7	10.3	9.3	9.9	9.5	9.7	8.8	8.3
BETWEEN 200.00-219.99	5.3	5.4	10.4	4.9	4.7	4.3	6.9	12.9	2.7	3.1
BETWEEN 220.00-239.99	3.7	3.9	17.4	2.7	2.2	1.8	3.1	15.8	0.5	0.4
BETWEEN 240.00-259.99	2.8	2.5	11.1	1.6	0.9	0.3	0.7	14.2	0.0	0.0
BETWEEN 260.00-279.99	1.2	1.5	9.8	0.7	0.2	0.0	0.0	8.2	0.0	0.0
BETWEEN 280.00-299.99	0.4	0.9	5.1	0.1	0.0	0.0	0.0	1.6	0.1	0.0
300 AND ABOVE	0.3	0.7	2.5	0.0	0.0	0.0	0.0	0.4	0.0	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
4	116730	12769	129499	115886	11814	127700	844	955	1799
5	79871	11315	91186	98617	8671	107288	-18746	2644	-16102
6	12179	1701	13880	74221	9103	83324	-62042	-7402	-69444
TOTAL	208780	25785	234565	288724	29588	318312	-79944	-3803	-83747

### Siliguri Price Movement



### STAC BUYING (ALL TEAS) FOR THE Sale 03

	CTC LEAF			DUST			TOTAL				
	Sale 03										
OFFER	4,189,408.8			OFFER	558,232.7			OFFER	4,747,641.5		
SOLD	3,858,631.0			SOLD	506,176.4			SOLD	4,364,807.4		
SOLD %	92%			SOLD %	91%			SOLD %	92%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	917,491.6	167.37	24%	W.India	159,543.6	154.08	32%	Local	1,048,988.7	165.79	24%
N.India	792,629.2	157.58	21%	Local	131,497.1	154.76	26%	N.India	879,178.6	158.26	20%
TCPL	468,706.2	140.58	12%	N.India	86,549.4	164.53	17%	TCPL	474,348.8	140.40	11%
R.Pack	410,337.6	167.91	11%	HUL	65,841.4	166.47	13%	W.India	460,444.2	156.65	11%
HUL	349,062.8	183.19	9%	R.Pack	25,544.8	137.35	5%	R.Pack	435,882.4	166.12	10%
Packeteers	307,434.0	147.26	8%	C.India	20,293.9	162.51	4%	HUL	414,904.2	180.54	10%
W.India	300,900.6	158.01	8%	TCPL	5,642.6	125.42	1%	Packeteers	309,156.8	147.18	7%
Others	210,664.6	163.64	5%	Others	4,022.1	139.71	1%	Others	214,686.7	163.19	5%
C.India	57,481.4	155.82	1%	Exports	3,375.5	137.72	1%	C.India	77,775.3	157.57	2%
Exports	39,056.4	133.68	1%	Packeteers	1,722.8	132.47	0%	Exports	42,431.9	134.01	1%
TOTAL	3,858,631.0	160.60		TOTAL	506,176.4	156.57		TOTAL	4,364,807.4	160.13	

<b>DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 03</b>				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	456730.0	287.93	414409.1	228.42
GULMA	933569.6	283.88	1034123.8	213.00
GHATIA ROYAL	538885.7	280.62	575830.1	230.43
JITI	816686.6	271.84	1066263.2	193.32
ANANDAPUR ROYAL	251594.4	270.34	168717.6	200.19
ETHELBARI BEST	57532.0	268.63	5275.4	194.95
CHULSA	496431.3	266.93	405016.2	172.84
HOPE	651701.4	266.86	566574.9	189.52
KUMARGRAM	777618.9	266.54	785886.6	197.75
BARADIGHI	788987.4	264.80	796178.8	210.59
BINAGURI	1282152.0	260.82	1351654.1	203.97
MAUSAM	350487.4	260.48	530380.4	167.72
PAHARGOOMIAH	970326.4	259.41	1178057.9	221.34
RYDAK	960824.6	257.70	915672.4	206.82
NOWERA NUDDY	476850.6	256.46	522398.9	195.37
RAIMOHAN	167790.4	256.16	187333.2	192.97
KURTI	407537.5	253.61	490979.1	194.38
CHALOUNI	517045.5	251.97	605449.6	177.02
MATRI GOLD	419454.4	251.04	535576.8	187.97
DALGAON	1032180.6	249.05	895184.9	207.24
NEW DOOARS	657998.4	247.90	871654.2	180.07
AIBHEEL	1176553.8	246.86	1195771.6	189.30
NANGDALA	457544.9	246.34	449330.7	201.90
CHENGMARI	666265.0	246.30	370303.3	171.43
ENGO GOLD	168800.1	246.06	38756.2	169.79

\* Above 30,000 Kgs.